

vendo SOLUTIONS

we help people
sell their ideas



WHAT YOU GET:

Experience

We are a group of outbound B2B sales experts, with deep knowledge across Europe and into North America. Based out of Austria, we are especially adept at bringing companies into the very interesting and diverse DACH region.

Quality-based approach

We handle everything from market research, lead generation, translation of sales materials, campaign management, LinkedIn support, events scouting and attendance, copywriting in German, English and Spanish, market feedback, pipeline management and account-based upselling.

Network

Our network has grown to over 100,000 persons and spans a wealth of industries from Retail to Healthcare, e-Commerce to Financial Services.

Sales team

We put together a sales team of four persons that take on the job of a FTE in sales. We split the roles so that the senior-most person is the one in front of the client, while the juniors take care of the day-to-day work.

Deal closing

We are adept at taking deals and prospects through discovery and qualifying all the way to closing the deal.

OUR STORY

We have been closing deals and managing sales for **over 30 years**, working in various industries in **more than 50 countries**. Now we sell our clients products and solutions all over Europe and into America.

OUR OFFERING

You want us to run in-language reach-out and then you follow up? The **Reach-out Package** is for you.

If in addition, you want us to meet with clients and close deals? The **Professional Package** is for you.

Are you also interested in setting up your own sales presence in the DACH region? Then we can help shorten your time-to-sale with our **Market-Entry Package**.

The main reason that
CLIENTS CHOOSE US



Hiring a salesperson is a trade-off between junior (low cost / limited network) and senior (high cost / extensive network). We offer the best of both worlds with our network, experience and cost-effective price

"vendosolutions is an invaluable partner to SmartGift in driving the expansion of our innovative platform throughout the European market" - Ben Strenitz, COO SmartGift

"vendosolutions' extensive network got us into companies we wouldn't have thought to target!" - Joe Kay, Founder and CEO, Enswarm, London

"vendosolutions got us in front of the right people at the right companies to showcase our solution" - Robert Öjfelth, CEO, Ifrågasätt



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